



Press release

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EQUANS LAUNCHES CARBON SHIFT TO ACCELERATE ITS CUSTOMERS' TRANSFORMATION TOWARDS A LOW-CARBON, RESILIENT WORLD

Equans, a world leader in energy and services, is launching Carbon Shift, an integrated approach to help companies and local authorities meet the challenges of decarbonisation and, more generally, the transformation towards a sustainable model that takes account of the planet's limits.



Equans, backed by its technical expertise in carbon neutrality and energy efficiency, is launching **Carbon Shift** to help simplify the transformation process for its customers. **Carbon Shift** unites several hundred experts with the ability to help businesses genuinely go carbon-free, by reducing their energy consumption and shifting their heating, cooling, and vehicle fleet needs to electric power.

Carbon Shift covers the entire range of services, from initial energy and CO2 assessments, and help in defining a regulatory trajectory, SBTi, CSRD, etc., to implementing a detailed plan costed by electrical and thermal engineering professionals, and then setting up systems to reduce energy consumption, erase consumption peaks and switch energy needs to electric.

Carbon Shift aggregates and makes it easier to access Equans' extensive range of skills, in terms of IT, regulation automation, electric or thermal storage, heat pumps, electric fleet management, solar power, and mini grids.

Carbon Shift provides an end-to-end solution independent of all energy producers, enabling customers of all sizes to minimise their carbon-based energy consumption by focusing on their core expertise while retaining complete flexibility to seek out the best energy pricing.



*"We have undertaken hundreds of carbon neutrality projects for our customers, redesigning plant heat production, computerising building controls, storing summer thermal energy for winter use, installing self-consumption solar photovoltaic systems. Our customers ask us to combine all these solutions so that they can optimise their plan for reducing their environmental footprint and then implement it. That's why we're delighted to be launching **Carbon Shift**, a global brand, currently in France and the Netherlands and soon in other countries, bringing together hundreds of experts with access to thousands of Equans engineers. Electric power is rapidly becoming carbon neutral, and we now have the capacity to make our customers' infrastructure, processes and transport carbon-free, so that we can all progress towards achieving Net Zero Carbon in the near future. It's a major step for our company, a strategic commitment for Equans, a commitment to building our clients' essential strategic energy plans and contributing to their long-term economic performance."* says Jérôme Stubler, President of Equans.

Carbon Shift will draw on Equans' global expertise to roll out solutions through local teams that can provide:

- Support at every stage of the project: from upstream advice to monitoring and even performance commitments, including detailed design, local financing solutions, management of installation work and maintenance;
- A range of tried and tested low-carbon solutions;
- A collaborative approach to building tailor-made solutions for a circular and use-based economy;
- The provision of expert teams to advise on and implement climate strategy, comprising 500 people in France, the Netherlands, the UK, Belgium and Canada.

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About Equans

Equans, a subsidiary of the Bouygues group, is a world leader in the energy and services sector with operations in 20 countries, 90,000 employees working on 5 continents and a turnover of 18.8 billion euros in 2023.

Equans designs, installs and supplies tailor-made solutions to improve its customers' equipment, systems and technical processes and optimise their use in support of their energy, industrial and digital transitions. Thanks to a strong local footprint based on its historic local brands and excellent technical expertise, Equans' highly qualified experts are capable of supporting regions, cities, industries and buildings in the fields of HVAC (Heating, Ventilation and Air Conditioning), Refrigeration and Fire Safety, Facility Management, Digital and ICT, Electricity, Mechanics and Robotics. Equans is the leader in the main European markets (France, Switzerland, Belgium, the Netherlands and the United Kingdom) and is also well positioned in the United States and Latin America.

www.equans.com