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## BOUYGUES PRESS RELEASE

### NET PROFIT FOR FIRST NINE MONTHS OF 2007: 1.1 BILLION EUROS (+20%)

The Bouygues group's sales for the first nine months of 2007 rose by 11%. Operating profit was up 19% and net profit climbed 20% to 1,111 million euros. Excluding profit from companies divested in 2006 (Bouygues Telecom Caraïbe and TPS), net profit from continuing operations increased by 38%. This solid performance reflected the same trend as in the first half of 2007.

#### Key figures

(€ million)	30 September 2006	30 September 2007	Change
Sales	19,127	21,294	+11%
Current operating profit	1,456	1,733	+19%
Operating profit	1,470	1,754	+19%
Net profit att. to the Group	923	1,111	+20%
Net profit from continuing operations att. to the Group	806*	1,111	+38%
Cash flow	2,264	2,607	+15%
Net debt	4,563	5,124	+12%
Free cash flow	680	904	+33%

\* Excluding profit from divested and held-for-sale companies: Bouygues Telecom Caraïbe (Group share: €99m) and TPS (Group share: €18m).

**Bouygues Construction** sales climbed 21%. As in the first half of the year, the operating margin was down on 2006 because several major projects were in the start-up phase, which is a less favourable period for earnings recognition. Net profit amounted to 220 million euros, a 24% rise.

**Bouygues Immobilier** sales increased by 20% and operating profit was up 15%. Net profit was stable at 30 September 2007. As previously announced, net profit for full-year 2007 will be higher than in 2006.

**Colas** sales rose by 8% and operating profitability grew strongly. Operating profit amounted to 474 million euros (up 23%) and net profit stood at 361 million euros (up 23%).

In a slow-growing advertising market, **TF1** reported a 4.5% increase in sales. Current operating profit climbed by 20% and net profit fell 3% to 166 million euros due to the sale of TPS at end-2006. TPS's profit after tax contributed 42 million euros to TF1's net profit at 30 September 2006.

**Bouygues Telecom's** excellent performance was the result of marketing investments made in 2006. At 30 September 2007, sales were up 5% and the EBITDA margin was 33.9% of sales from network, a rise of 3.3 points. This solid profitability at 30 September was due to growth in sales, non-recurring items recognised in the first half of 2007 (+30 million euros) and lower subscriber acquisition costs than in the first nine months of 2006. Subscriber acquisition and retention costs are expected to rise markedly in the fourth quarter of 2007 compared with the same period in 2006.

Current operating profit was up 40% to 694 million euros. Net profit totalled 455 million euros.

## Alstom

On 5 October 2007, Bouygues announced that its stake in Alstom had increased from 25.35% at 30 June 2007 to 30.07%.

The total impact of the investment in Alstom on the Group's net profit amounted to 70 million euros. It breaks down as follows:

Share of Alstom's net profit:	€128m*
Consolidation adjustments (holding company)	€(3)m
Financial charges after tax (holding company)	€(55)m

\*Calculation based on Alstom's net profit from 1 January to 30 September 2007.

## Financial position

Financial investments in the third quarter, in particular the acquisition of Alstom shares, were financed by cash flow from operations. The Group's net debt of 5.1 billion euros was therefore stable compared with 30 June 2007. The debt-to-equity ratio was down to 69% from 74% at 30 September 2006.

Since capital expenditure was stable at 1,019 million euros, free cash flow rose sharply to 904 million euros, an increase of 224 million euros.

## Share cancellation

The Board of Directors decided to cancel all shares acquired between 1 December 2006 and 30 November 2007 – equivalent to 5,019,768 shares – within the scope of the share buyback programme. Following the cancellation, the number of shares totalled 340,393,284 and the number of voting rights came to 436,775,279.

## Outlook

Based on the Group's sales at 30 September 2007 and business indicators, Bouygues has raised its full-year sales target to 29.25 billion euros from 29 billion euros announced on 31 August 2007.

CONTRIBUTION OF BUSINESS AREAS TO SALES (€million)	Actual 2006	2007 target			Change 2007/2006
		Published in February	Published in August	Published in December	
Bouygues Construction	6,680	7,500	7,840	7,950	+19%
Bouygues Immobilier	1,608	2,000	2,000	2,000	+24%
Colas	10,682	11,350	11,480	11,520	+8%
TF1	2,639	2,860	2,720	2,730	+3%
Bouygues Telecom*	4,525	4,620	4,660	4,750	+5%
Holding company and other	274	270	300	300	ns
<b>TOTAL</b>	<b>26,408</b>	<b>28,600</b>	<b>29,000</b>	<b>29,250</b>	<b>+11%</b>
<i>France</i>	<i>18,583</i>	<i>19,960</i>	<i>20,400</i>	<i>20,650</i>	<i>+11%</i>
<i>International</i>	<i>7,825</i>	<i>8,640</i>	<i>8,600</i>	<i>8,600</i>	<i>+10%</i>

\* Sales from network: actual 2006: €4,241m; 2007 target: €4,455m, i.e. +5%.

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CONDENSED CONSOLIDATED INCOME STATEMENT (€ million)	30 September		Change
	2006	2007	
<b>Sales</b>	<b>19,127</b>	<b>21,294</b>	<b>+11%</b>
<b>Current operating profit</b>	<b>1,456</b>	<b>1,733</b>	<b>+19%</b>
Other operating income and expenses	14	21	ns
<b>Operating profit</b>	<b>1,470</b>	<b>1,754</b>	<b>+19%</b>
Cost of net debt	(144)	(161)	+12%
Other financial income and expenses	(19)	23	ns
Income tax expense	(434)	(523)	+21%
Share of profits and losses of associates	59	183	ns
<b>Net profit before profit of discontinued and held-for-sale operations</b>	<b>932</b>	<b>1,276</b>	<b>+37%</b>
Profit after tax of discontinued and held-for- sale operations	152 <sup>(1)</sup>	/	ns
<b>Net profit</b>	<b>1,084</b>	<b>1,276</b>	<b>+18%</b>
Minority interests	(161)	(165)	ns
<b>Net profit att. to the Group</b>	<b>923<sup>(2)</sup></b>	<b>1,111</b>	<b>+20%</b>

<sup>(1)</sup> Bouygues Telecom Caraïbe and TPS.

<sup>(2)</sup> At 30 September 2006, the share of Alstom's net profit had not been recognised. However, the financial expenses resulting from the acquisition of Alstom shares had been recognised.

Q3 CONSOLIDATED INCOME STATEMENT (€ million)	Q3		Change
	2006	2007	
Sales	7,075	7,996	+13%
Current operating profit	608	699	+15%
Net profit att. to the Group	358	456	+27%

Contribution of business areas to SALES (€ million)	30 September		Change
	2006	2007	
Bouygues Construction	4,801	5,811	+21%
Bouygues Immobilier	1,076	1,292	+20%
Colas	7,823	8,497	+9%
TF1	1,875	1,959	+4%
Bouygues Telecom	3,349	3,521	+5%
Holding company and other	203	214	ns
<b>Total</b>	<b>19,127</b>	<b>21,294</b>	<b>+11%</b>
<i>France</i>	<i>13,415</i>	<i>14,918</i>	<i>+11%</i>
<i>International</i>	<i>5,712</i>	<i>6,376</i>	<i>+12%</i>

Contribution of business areas to <b>EBITDA</b> (€ million)	30 September		Change
	2006	2007	
Bouygues Construction	310	299	-4%
Bouygues Immobilier	100	115	+15%
Colas	637	767	+20%
TF1	255	334	+31%
Bouygues Telecom	962	1,130*	+17%
Holding company and other	75	27	ns
<b>TOTAL</b>	<b>2,339</b>	<b>2,672</b>	<b>+14%</b>

\* O/w €30m of non-recurring items.

Contribution of business areas to <b>CURRENT OPERATING PROFIT</b> (€ million)	30 September		Change
	2006	2007	
Bouygues Construction	211	211	=
Bouygues Immobilier	110	126	+15%
Colas	382	474	+24%
TF1	195	234	+20%
Bouygues Telecom	497	694*	+40%
Holding company and other	61	(6)	ns
<b>TOTAL</b>	<b>1,456</b>	<b>1,733</b>	<b>+19%</b>

\* O/w €30m of non-recurring items.

Contribution of business areas to <b>NET PROFIT ATT. TO THE GROUP</b> (€ million)	30 September		Change
	2006	2007	
Bouygues Construction	178	220	+24%
Bouygues Immobilier	69	69	=
Colas	282	348	+23%
TF1	74	72	-3%
Bouygues Telecom	388 <sup>(1)</sup>	408 <sup>(2)</sup>	+5%
Alstom	/	128	ns
Holding company and other	(68)	(134)	ns
<b>TOTAL</b>	<b>923</b>	<b>1,111</b>	<b>+20%</b>
<b>TOTAL NET PROFIT from continuing operations att. to the Group</b>	<b>806</b>	<b>1,111</b>	<b>+38%</b>

<sup>(1)</sup> O/w profit of €99m from Bouygues Telecom Caraïbe.

<sup>(2)</sup> O/w €18m of non-recurring items.

NET CASH BY BUSINESS AREA (€ million)	30 September		Change (€ million)
	2006	2007	
Bouygues Construction	1,791	2,127	+336
Bouygues Immobilier	60	(141)	-201
Colas	(80)	(154)	-74
TF1	(314)	(564)	-250
Bouygues Telecom	(64)	146	+210
Holding company and other	(5,956)	(6,538)	-582
<b>TOTAL</b>	<b>(4,563)</b>	<b>(5,124)</b>	<b>-561</b>