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PRESS RELEASE

SUSTAINABLE DEVELOPMENT: THE BOUYGUES AND SAUR GROUPS TEST TOTAL *EXCELLIUM* FUEL

Bouygues Entreprises France-Europe⁽¹⁾ and the Saur group carried out a six-month trial of Total *Excellium* Diesel fuel. A sample of 752 company vehicles from both firms ran on conventional diesel fuel for three months, then switched to Total *Excellium* for the following three months. A total of 8 million kilometres were travelled in the trial.

Conducted in partnership with Total's Fuel Card department⁽²⁾, the trial resulted in fuel savings of 3.7%. Carbon dioxide (CO₂) emissions, the main cause of global warming, were also cut by 3.7%.

These positive results have prompted the Bouygues and Saur groups to adopt Total *Excellium* Diesel for their entire fleets in France, i.e. 25,000 vehicles. Motor fuel consumption totals 95 million litres per year distributed in service stations.

The potential saving to the environment will be 9,250 tonnes of CO₂ emissions per year and carbon monoxide (CO) emissions will be reduced by as much as 20%. Total *Excellium* fuel also cuts noise from diesel engines running cold by 37%.

Afaq/Afnor Certification, which partnered the trial, contributed its knowledge and skill to the measurement process.

In parallel to the trial, the Bouygues and Saur groups have launched an internal communications campaign with Total's support about driving behaviour. "Safety is in my nature" is the slogan of the campaign to encourage employees to observe speed limits, drive smoothly and maintain their vehicles properly. The twin goal is to reduce the risks of an accident and respect the environment.

The Bouygues and Saur groups aim to reduce motor fuel consumption by 5% by the end of 2007, thus saving 12,500 tonnes of CO₂ per year. This will be achieved through the widespread use of Total *Excellium* and the communications campaign.

⁽¹⁾ A unit within Bouygues Construction, a subsidiary of the Bouygues group.

⁽²⁾ A Total department that markets fuel cards and expense management solutions.

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